

THIS IS SMARTCARE

SELF-FUNDED EMPLOYERS SPEND **80% OF PLAN DOLLARS** ON **6% OF ENROLLEES**

WHAT WE DO | We address the most flawed aspect of healthcare today, the appropriateness of care.

Misdiagnosis, over-utilization, sub-optimal treatment, and overpricing plague our healthcare system and lay a substantial financial burden on employers. Through our SmartCare Center Network, members experience the best care in the nation: including a proper diagnosis, highly personalized treatment plans, world-class surgery (when necessary), and aggressive custom pricing bundles. Our process leads to vastly superior health outcomes for members and substantial ROI for employers.

OUR MEDICAL NETWORK | Edison Healthcare has contracted with America's top medical centers who are committed to multidisciplinary, team-based approaches for the evaluation and treatment of patients. We vet our centers over 18 months to ensure they meet our standards using our four pillars of accreditation.

STRUCTURE	PHILOSOPHY	OUTCOMES	FINANCIALS
<ul style="list-style-type: none"> • Physician Led • Salary Based • Multi-Disciplinary • Setup for Travelers • Integrated Contracting 	<ul style="list-style-type: none"> • Team Based • Patient Care Focused • Evidence-Based • Accountability • Constant Improvement 	<ul style="list-style-type: none"> • Top Performance • Risk Adjusted • Continuous Monitoring and Review 	<ul style="list-style-type: none"> • Global Case Rates • Competitive Pricing • Minimal Or No Outliers

WHAT WE COVER | Edison addresses the 6% - the most complex, costly, and misdiagnosed conditions:

SPINE • ORTHOPEDIC • JOINT • CANCER • HEART • TRANSPLANT • BARIATRIC • COMPLEX CARE

RESULTS | Five spinal fusion cases recently came in from a single employer, and each were sent to one of our SmartCare Centers. All five had been misdiagnosed in their local markets, each recommending unnecessarily risky surgeries that would have led to additional surgeries down the road, months of missed work, high degrees of pain, more pain med usage, and diminished quality of life. After consulting with our surgical teams, 2 needed only injections and PT, and 3 had minor outpatient procedures - for a total employer savings of \$351,000.

IMPLEMENTING EDISON | Employer responsibilities include:

1. Sign the contract and pay implementation fee (\$5k with mandates, \$30k without mandates)
2. Waive all out-of-pocket costs for members who utilize Edison's SmartCare Center Network (for all HDHP, HSA & PPO plans: waiving all co-pays, deductibles, co-insurance, food, travel, and lodging)
3. Provide employee email lists & mobile numbers for EH communications
4. Pays all invoices via ACH (within a set timeframe) to EH TPA
5. Adopt Edison's SPD language and provide a copy of the final published SPD
6. Pay for all print marketing costs (pass-through), including the benefit announcement letter and ID cards



DELIVERING EXTRAORDINARY CARE THROUGH A SEAMLESS EXPERIENCE WHEN OUR MEMBERS NEED US MOST

THE MEMBER EXPERIENCE



PATIENT ENGAGEMENT

A member needing care contacts Edison Healthcare. EH discusses diagnosis, plus any personal needs and concerns. Member fills out two simple forms. An EH Care Coordinator then verifies eligibility with the employer and reaches out to the best fitting SmartCare Center with the referral.



SMARTCARE CENTER INTERFACE

CC and a dedicated Nurse Navigator at SCC help the member complete all medical forms and transfer medical records. SCC reviews and may then render a second opinion, order additional imaging or labs, analyze in person, or hold a virtual visit. Then SCC will confirm their diagnosis, treatment, and surgical plan.



TRAVEL

Once SCC locks dates, CC will make all travel, hotel, and transportation arrangements for the patient and their caregiver. CC will Fedex the member an info packet, ID card & benefit credit card. Then they'll keep in touch by every step of the way until they reach their SCC and dedicated Nurse Navigator.



PATIENT CARE & TREATMENT

Upon arrival, members will meet their Nurse Navigator, who will serve as a liaison throughout the entire stay at the SCC. The member will do any necessary imaging, labs, consults, or testing. Members will then have their procedure, surgery, or treatment and recover in the SCC, always monitored by their Navigator.



TRAVEL HOME & FOLLOW-UP

When the member is cleared to return home, the Navigator notifies EH, and the CC books return travel. Post-travel, the CC will assess how the treatment and travel experience went for the patient and contact his/her local physician's office to confirm that all records and instructions properly transferred from the SCC.

EH - Edison Healthcare
SCC - Smart Care Center
CC - Care Coordinator